

WEDDINGS AT THE APPLE FARM

Names + Date, 2024

As we know inflation and supply chain issues are hitting us all very hard so please understand that starting prices listed in this document are reviewed and revised each year. What you see here reflects starting prices for the 2024 wedding season. If you would like to save the date for an upcoming year before we have released our prices for that season (in the last quarter of the year) please understand that prices will likely increase, but we will set them and share a personalized working agreement with you before we take your initial deposit. That is the only document that should be referred to after that time. If unforeseen circumstances require us to reschedule for a future year, we will reserve the right to adjust your prices to reflect the year you actually wed.

We have had some wonderful parties at The Apple Farm. The setting is beautiful, the feeling relaxed, and the space is vast yet intimate. We are looking for a select number of special couples whose vision matches ours as closely as possible. We are usually all happiest when you can trust us to do what we do best because we don't like to stretch the limits of our crew and our property beyond where we are comfortable and confident. Over the years we have worked toward being able to produce events that have a small footprint, a rich aesthetic, and represent the type of party we like to create for ourselves. In contrast to most other venues we dedicate the entire weekend to making sure you are taken care of and are very generous with our time and space while you are here. We love being able to provide everything you need in house, and for the most part we require it, which saves you a lot of research time and coordination.

We've broken this working document into required categories, which each have a starting price (those marked with an * are subject to our local sales tax). In order to hold your event here your budget must be able to accommodate the minimum in every category. You will find that these categories add up to a **\$25,000 MINIMUM**, which is what we require to get married at the Apple Farm. This includes only the basics no matter the group size, so keep in mind that it's most cost effective for everyone if you have a group of over 50. Please understand that everything you add beyond our basics will incur an additional charge, which we will calculate in the final weeks before the event and which will be reflected on the final bill unless there are further last minute additions. Weddings in particular are very special days for everyone involved. We only do up to 5 per year in an effort to keep them exceptional for you and for us.

NUMBERS and AVAILABILITY

We are comfortable with up to 80 people. Our window of opportunity for parties of 40 or more is Memorial Day to Labor Day, with possibly a week or so on either side of that. Keep in mind that fire season is often more of an issue during late summer and fall. We can generally count on the weather cooperating and that is what typically happens, but it's out of our control.

Smaller groups can be accommodated inside if needed. Our property would be very difficult to tent because of all the trees. For seated events please keep in mind that a group of up to 70 can be accommodated entirely in house, but a larger group will require rentals at your expense. Our roving feast option can often accommodate slightly larger groups without additional rentals if you work with what we have. When you give us your numbers please include separate numbers for adults, vendors, and children (and indicate whether they need a place at the table, are a baby on a lap, or have special food requirements).

We have a two week guarantee on the final guest count. At that time you will be charged for the guaranteed amount provided even if your numbers dip below after the two week mark.

Increases in numbers after this point require a conversation.

PROPERTY USE FEE

UPPER GARDEN \$6000

OPTIONAL ORCHARD CEREMONY SITE ADDITIONAL \$2000

We take extra time to groom the grounds and gardens, coordinate parking for your guests, and close our front gates to the public during your event. Note that this does not include any use of our furnishings or staging, it is strictly a site use fee. The orchard site involves an additional layer of planning and grooming as well as extra staffing on the day of. It also allows you and your guests to enjoy a fuller experience of this special property, but it is not required.

ACCOMMODATIONS

STARTING AT \$3,160 + 11% BED TAX

Your initial deposit reserves all 4 of our rooms (3 cottages and the room with a view) for 2 nights and you are responsible for the full amount. You are responsible for the full amount. You may have your guests reimburse you for their rooms if you choose. Either way please forward them the reservation details and provide us a list of names and room preferences (make sure you choose yours first!) before everyone arrives. All cottages have queen-sized beds and two cottages have an additional twin (Blue Door and Green Door). The Room with a View has a king sized bed. The basic price is based on double occupancy. We can sleep 4 couples and 2 singles for a total of 10 people. The cottages are quite spacious and work well for a family if we add our futons. Anderson Valley is small so it's important to start thinking about accommodations for the rest of your guests early on. There are quite a few small inns and Air BnBs available, and our family at the Boonville Hotel may rent you all of their rooms for the weekend if you do a rehearsal dinner or perhaps a brunch there.

Add ons:

--Extra Guests **\$50 per person per night (includes breakfast)**

--Additional nights may be added at the rate of **\$395 per night plus bed tax**

--Additional sleeping spaces in our gypsy caravans may be available **Starting at \$150 per night**

--We are just beginning to explore a new accommodation option via [Sunshine Glamping's](#) fully furnished nylon tents. This would require a conversation and some negotiation but we think it could be a great way to house more of your guests here on the property, especially on busier weekends in the valley.

FLOWERS*STARTING AT \$1000 (+ \$500 minimum if orchard site is used)**

Our youngest, Rita, has taken over our flower operation and started a thriving business arranging flowers she grows on the farm for weddings and events in the area. She will be happy to talk to you about your specific vision so we can factor that into our planning and our estimate. She prefers a natural, seasonal approach that shows off the bounty of our farm and works well with our aesthetic and landscape. Our starting price includes arrangements for the potting shed, bathrooms, greeting table, bride's bouquet, and groom's boutonniere. Here is a detailed list of [flower prices](#) if you are doing a sit down that requires table arrangements or are interested in adding on. You can also see some of her work on instagram @apple_farm_flowers. If you want to add outside flowers you're welcome to but we may need to charge for our oversight and use of our space and tools.

STAGING*STARTING AT \$2000 (+ \$500 minimum if orchard site is used)**

Over the years we have put a lot of the infrastructure in place and are well set up for parties, thereby reducing the necessity for rentals for groups of less than 70. The lighting is in place (string lights + votives + torches at dusk), we have a nice dance floor, and our renovated potting shed includes a lovely bar area. We will arrange the furniture we have to suit the occasion and can draw on our collection of linens. Be aware this may require a mix of shapes, sizes, and colors, but they all work well together in our spaces. If you're set on a certain look you may need to consider rentals. Our minimum includes setup and staging of the parking area, the greeting table, the ceremony area (our 4 benches offer seating for those who require it but not for the whole group, but we find having the group stand and gather around creates a much more intimate ceremony and eliminates the need for microphones), and the reception site (including the bar and dining area, and the cement dance floor).

Add Ons:

- Borrowing Furniture from the Boonville Hotel \$150 Minimum
- Low Stage Platform for Band starting at \$500
- Minimal Power at the Ceremony Site \$150

***OPTIONAL RENTALS**

If your event involves a sit down for over 70 people, rentals will be necessary and we can help point you in the right direction. If you want to include anything that we don't offer, renting is always an option. There may be an added fee for receiving and staging rentals because it's hard to know how much the rental company will actually do until they are on site. However if you just rent small items like napkins and linens you may be able to pick them up yourself.

FOOD*STARTING AT \$165 per person PLUS 20% GRATUITY* (\$8,250 MINIMUM)****USUALLY HALF PRICE FOR CHILDREN**

Starting prices do not include surcharges for speciality items, extra stations, or dietary

variations

Seated affairs are usually more appropriate for smaller groups. We like to start with a couple passed appetizers, then move to table for a first course and entree. Dessert can be served at the table or from a cake table on the kitchen porch. We like to wrap things up with people moving about again (or dancing) while a final fruit and cheese course is available in the potting shed. For gatherings of over 60 people we love to offer the alternative of our “Roving Feast” which includes a wide variety of delicious finger food and a main protein event, and always amounts to a substantial meal for every taste and diet. A combination of passed appetizers and several stations presented progressively encourages guests to mix, mingle, and explore the space, and requires no plates or silverware. The result is a lively party and we avoid the problems of a buffet.

Specialty sourced foods (such as fish as a main course) may have a surcharge. Each extra food station you add (such as live grilling, fresh tortillas, oysters) may add an additional \$10 minimum per person. We are not a restaurant and are not set up for substitutions. We will do our best to accommodate dietary restrictions with variations on the basic menu, but keep in mind that each variation may add a \$50 surcharge depending on what it requires.

We are too small to offer tastings, but we find that a final planning meeting at the farm, focusing on the menu, is a great way to engage our appetites. By delving into favorite foods, things to avoid, and looking at the rest of your weekend we can create a menu that really fits and have fun doing it. You can find some sample menus [here](#).

***BEVERAGES**

STARTING AT \$50 per person + 20% GRATUITY* \$2,500 MINIMUM

We take great joy in providing wine and beer from our wealth of local sources. We love to feature Navarro Vineyards and Handley, as they are our closest neighbors and happen to make many of our favorite moderately priced wines. Our starting prices assume about 1 bottle per person. If you have other local favorites we can source them for you. If you have something special you would like to bring we are happy to serve it but it will not lower the minimum (which is mostly about service). This always requires a more in depth conversation. Our permit does not allow us to serve hard alcohol on the premises.

Our bar menu always includes:

- A white wine and/or Rosé
- A red wine
- Our hard cider
- Apple juice spritzers (juice and sparkling water) at the bar and greeting table
- Jamaica (hibiscus tea) as a non-alcoholic options
- A station with ice water with mint and lemon

Add ons:

- A self serve beer station with a keg or two of local beer or a variety of bottles
- Specialty Cocktail or Sparkling Wine Station \$10 per person minimum

- Choosing more expensive wines will *increase the minimum*
- Coffee in the potting shed after dinner *\$250 minimum or \$5 per person*

***WEDDING CAKES**

STARTING AT \$12 per person TO MAKE AND SERVE OUR DESSERT (MINIMUM \$600)

STARTING AT \$8 per person TO SERVE DESSERT FROM ELSEWHERE (MINIMUM \$500)

Starting prices do not include any dietary variations

We have a few cakes that are our tried and true favorites and we love to make them when we have time. However, for a large event we can recommend some good local options so that we can concentrate on the rest of the event. We are also open to discussing other kinds of dessert options.

Add Ons:

- Ice Cream \$3 per person

VENDORS

HALF PRICE per person FOR FOOD, NO CHARGE FOR BEVERAGES

This category usually includes musicians (see details below) and photographers. Here is our [vendor list](#) if you need ideas for local music, shuttles, hair/makeup, etc. We have a great local option for shuttles but they need to be arranged well in advance. Let us know how many of them will be staying through dinner so we can include them in the count. We do not allow outside food for vendors. If you require us to coordinate or attend to the vendors beyond showing them the basics, the site coordination fee will increase.

MUSIC

YOUR CHARGE AND RESPONSIBILITY

We love having live music on site and can recommend some great local talent if you decide to go that direction; we definitely prefer it over a DJ set but it's up to you. Amplified music needs to be turned down by 10pm, down again at 10:15, and be completely off by 10:30.

TIMING

The wonderful thing about the farm, unlike many other venues, is that we are able to be flexible with timing because you have the farm to yourselves for the whole weekend. Starting at 3pm on the first day of your room reservations you are welcome to get settled in the space, have walk-throughs and rehearsals (we can provide water and a meeting space for this), and add any of your own additions or decorations. We will be busy preparing the grounds for the event so please let us know if you need to bring in a lot of additional people at some point. Dogs are not allowed without special prior arrangements. The day of the event, guests staying at the farm, family, and close friends are welcome to be on-site in the morning, but please discourage additional guests from arriving too early and occupying the reception area before we are ready. The greeting table is a great place for people to gather up to an hour before you begin, and there is a restroom nearby.

We will tend the bar until 11pm the night of the wedding. Guests staying off site should be on their way by 11pm. On site guests are welcome to keep hanging out in the outdoor space near the cabins but please keep in mind that noise has to be kept to a minimum to respect our

farm residents and neighbors. Because of fire danger we are no longer allowing a fire pit during the wedding season. Late checkout is an option after breakfast in the morning so you don't have to feel rushed. Here is a [sample timeline](#) that you can copy, add to, and adjust based on your needs and the season.

SITE COORDINATION

STARTING AT \$2000 (+ \$500 minimum if orchard site is used)

Our middle daughter, Polly, is here to help you with planning and to be present for the duration of the event, overseeing details and making sure everything runs smoothly. She will serve as a liaison between your group and our staff and will be available to address any questions or needs that may arise. She will work closely with your personal wedding coordinator if you choose to have one. If you do not, we suggest you choose a close friend or relative to act as your liaison the day of so that you can be free to enjoy your party. Including them in some of the planning sessions can be helpful.

There are infinite personal decisions to make in preparation for your event, and working out many of the advance details yourself can be fun, rewarding, and also more economical. We prefer to leave the nitty gritty planning to you (and your personal coordinator if you choose) and focus on the details of what we offer on the property, but our coordinator will help you stick to your timeline and will maintain a general level of organization and satisfaction throughout the entire experience. She is available to assist with rentals and vendors if needed. Your party will be responsible for securing lodging for your guests, hiring a band and other vendors, and arranging transportation to/from the event, but we have a lot of great local resources and will be available to make recommendations and help to welcome and accommodate your guests.

LIABILITY INSURANCE POLICY

As with most private properties we do require that you carry your own 1-time event liability insurance which usually runs about \$200 (this can be as simple as a quick add to your existing insurance plan).

PAYMENT

We like to spread out payments in the months before your event, with the goal of having at least half of the estimated total paid 30 days out. Depending on the size of your group there may be either 3 or 4 payments. Approximately one week out we will finalize your prices and prepare your bill. We ask that you pay it before the event so that you can relax while you are here. You will be invoiced for any additional charges that may occur (such as rental coordination, supplemental wine, etc.) after the event. If you are considering a date for an upcoming year, we can put a hold on it for you until we've adjusted our prices after the current season. This will give you time to put some pieces in place.

| | |
|--|---------------|
| --INITIAL NON-REFUNDABLE FIRST DEPOSIT TO SECURE THE DATE | \$3000 |
| --SECOND DEPOSIT BY MID JANUARY TO BRING TOTAL TO \$6000 | \$3000 |

--THIRD DEPOSIT DUE DATE TBD \$5000

--FOURTH DEPOSIT DUE DATE TBD \$5000

--FINAL ESTIMATED BALANCE DUE 7 DAYS OUT

Deposits payable by personal check only which can be made out to Philo Apple Farm and sent to 18501 Greenwood Rd. Philo, CA 95466. Final payment due before the event and payable by check. Any additional misc charges will be billed in a residual bill within several days after the event, payable by credit card.

All payments are non-refundable. In the event of a cancellation due to environmental circumstances beyond our control (such as pandemics, extreme smoke, and wildfire) we will find a mutually agreeable date to reschedule.

SIGNATURES

Please sign below when you pay the deposit to indicate all parties agree to the policies and minimum charges listed in the above document.

Bride: _____ *Date:* _____

Groom: _____ *Date:* _____

Philo Apple Farm: _____ *Date:* _____

karen@philoapplefarm.com